



Experienced Bank Receiver

Worked on Four Failing or Failed Banks, working on failing banks was a very valuable learning experience. I learned from others' mistakes.



- One Bank Was Liquidated, - I was a director
- Two Sold to Other Banks – I was the CEO of both
- My Group Recapitalized and Saved One Bank – I led Due Diligence, completed the application, and applied for the new charter. Then led set up and new bank opening

Due Diligence: My working-class roots led me to learn the fundamentals of all departments in a bank. The exception would be legal and the Trust department. I have performed Due Diligence on multiple bank purchases and I rescued one failing bank with FDIC assistance.

Failing Banks: A failing financial institution (Bank or thrift) is a Unique Specialty. I am attracted to the challenge or opportunity for my next failing bank project, proximity to San Diego is not important as long as the commute is reasonable when needed. Rescue is my first objective closely followed by minimizing any loss.

Ramona Savings:

Mid-eighties was hired by San Diego-based Volunteer Chairman, Ernest Rady and approved by regulators as CEO of Ramona Savings. This was a great learning experience. Bad loans, including failed tract development and Fraud from end to end. Very hands-on and I commuted daily from San Diego to the City of Orange. Owners were convicted of 33 counts of bank fraud – Each Faced over 150 years in prison
<https://www.upi.com/Archives/1989/10/05/Former-owners-of-Ramona-Savings-convicted-of-fraud/7937623563200/>

Accounting was in shambles and that was the first focus

- Prior owners hired a recent college graduate with a degree in Psychology or similar as CFO. They told him how to book entries.
- Forensic accounting with the new controller found millions in write-offs from bad entries to un-reconciled accounts and found millions of missing funds in the bank reconciliation.



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Took Control of Failed Tract Construction Project

- **Protect Asset Values:** I Navigated outside of Bankruptcy law to weatherproof the partially built homes for the winter.
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Diversion of Funds

- Discovered lumber charged for a bank construction loan sent to other nearby builder's projects. Prosecuted
 - I confronted a city building inspector that was apparently being paid off to reject the roads on a housing development. Met him at the site and let him review newspaper articles that revealed the activity of builders. The roads were immediately approved.
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Discovered \$25,000 taken by the head of operations and prosecuted her.

Represented bank in multiple bankruptcies.

Successfully Included my opinion of asset values in depositions.

OREO

Of the many OREO properties, small hotels in secondary locations made up about 7 to 10 of the properties throughout the country. Drugs and prostitution were common in the hotels. One desk clerk was kidnapped, and the New Orleans hotel had a bloody drug ring torture and killing.

CPA Fraud

One borrower, a CPA bought raw land from his builder client and bank borrower at a 300%+ inflated value – it was a sham and I convinced CPA to roll over on his client. CPA still had a big tax liability for the forgiveness of debt.

Hidden Funds

Helped **Find** bank owners' money in the Cayman Islands

Ended when Ramona was sold to Midwest Federal of Minneapolis Minnesota.



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Manhattan Beach Savings:

Oversight - Soon after Ramona was sold, I was appointed a director of Manhattan Beach Savings by OTS. MBS was a conservatorship that was liquidated

Stamford Federal:

Sought Out a problem bank that L J Bank owner could purchase at a fair price, Performed Due Diligence and led the purchase of what became Stamford Federal in Stamford Connecticut in the early 1990s. This was a rescue of a failing bank without any government funds or cost to the federal government. The owner of La Jolla Bank purchased and recapitalized Stamford as a separate operating entity.

Palm Desert National Bank:

In early 2010 I was recruited as CEO for Palm Desert National Bank and was approved by regulators. The bad loans made saving the bank impossible. The location and branch footprint limited buyers.

PDNB was operating on a C&D and appropriately tight FDIC supervision To gain capital compliance, in addition new capital, my strategy was to shrink in size and sell assets at a profit

A very nice board. The board was civil but at war and split 50/50

Board got the job done but was very dysfunctional – nice people that were apparently divided when problem

I sold two branch offices. This increased capital, shrunk assets and that helped ratios but not enough.

I then sold the prepaid card business and that helped the capital ratios and made FDIC happy that it was gone. I had been working on a sale of the card business for over a year with no success. The sale closed soon after I left.

I was pulled into the middle of a new board battle, and I chose to resign and not risk FDIC actions against the bank. That one of the directors became CEO. I may have triggered the battle when I declined an unsecured LOC to a company that had terrible credit. Half of the board wanted me to resign so they could take control. The other half wanted me to stay because they had the votes for a stockholder battle. That was a battle I did not want to be part of. If this battle would have forced FDIC action against the bank. Unfortunately, in about one year the bank was closed.



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Who is Gary Lewis Evans?

Pioneer Internet Banker 1994, Web 3 banking development paused for recession opportunity, seeking a position as 1) Fractional Executive CEO, CFO, COO or 2) Receiver / BK Trustee or 3) whole bank Due Diligence for purchase or 4) complex real estate loan due diligence for pool purchase.

Banker Since 1971 - Raised Working Class – Education: Industrial Arts Major, Reseda High School, AA Pierce JC, BS CSUN Business Finance, MS CSUN Finance, Level 2 CFA

Proven & Experienced: Innovator, financial expert, low-cost operator, risk manager, Fintech developer.

Pioneered Internet banking and community bank nationwide lending as President of La Jolla Bank in 1994 then founder and CEO of BofI in 2000 (Name changed to AXOS in 2018).

How BofI Holding, Inc. Revolutionized the Banking Industry Almost 20 Years Ago -- The Motley Fool <https://www.fool.com/investing/general/2014/07/22/how-bofi-holding-revolutionized-the-banking-indust.aspx> By S Naak

San Diego Finalist, Ernst & Young Entrepreneur of the Year Award for successfully growing and innovating at Bank of Internet – BofI has always been a profitable and the fastest-growing bank.

DFIN has served as my R&D and consulting business since 1996 when I am not working at a business. BofI and DigitU were spun out of DFIN. I am currently working on a Web 3 banking and payments

1997, the prestigious publisher, McGraw Hill, published **The Financial Institutions Internet Sourcebook**, co-authored by Gary Lewis Evans - McGraw Hill's first Financial Internet book.

2004, presented “**Old-fashioned banking in a high tech medium: internet-only banks**” Annual Bank Structure Conference, FRB Chicago

Active in multiple startup Banks, a Manufactured housing business, a home builder S&L service corp. and two successful IPOs, including a unique auction IPO in 2005 at BofI

Failed or Failing Banks: Managed four, rescued one, performed due diligence on two banks for purchase – gaining control of problems is almost as much fun as innovating new products

Due diligence: Two operating banks, deposits, branches, and > 1 billion in real estate loans purchased

Service on San Diego non-profit boards, including Chairman, American Red Cross, Treasurer San Diego Mid-Cities Development Corporation, San Diego Hospice, Salvation Army, and Treasurer, San Diego NHS

Opportunity - I would like to find a failing bank that I can rescue as I did in the past. I currently have one potential investor. This is what I did in the early nineties when La Jolla Bank connections purchased a failing Stamford Connecticut bank without any government assistance.